Thinking preference map
(Encircle only 3 attributes that best describe you)

**ANALYTIC**
Concerned with data, facts, numbers, being logical / rational
- Making order
  Organizing and aligning
- Collecting
  Acquiring things or facts
- Now
  Dealing with present, rather than future
- Love of learning
  Always reading, researching, listening to presentations
- Thinking logically
  Rational and data-focused
- Fixing it
  Seeing what’s wrong, solving problems
- Things
  Dealing with things, rather than people

**INNOVATIVE**
Concerned with the future, newness, possibilities, strategy, “big picture”, context
- Innovation
  New and different approaches
- Thinking ahead
  Always focused on the future
- Out-of-the-box thinker
  Finding alternative scenarios and options
- Experimenting
  Playing with ideas and possibilities
- Humor
  Always finding humor in situations
- Loving ideas
  Looking for new theories and concepts
- Standing out
  Desiring recognition for success
- Synthesizing
  Combining ideas and information to come up with something new

**PROCEDURAL**
Concerned with process, operations, logistics, tactics
- Reliability
  Responsible and accountable
- Having confidence
  Self-assured
- Thinking back
  Using the past as benchmark
- Focus on
  Single-minded concentration
- Equalizing
  Fairness for everyone
- Taking charge
  Directing others to action
- Goal-setting
  Constantly driven to accomplish
- Precision
  Working exactly and accurately
- Peacemaking
  Seeking harmony
- Mentoring
  Fostering growth in others
- Hands-on learning
  Touching, feeling and using a tool or object
- Inducing
  ‘All for one, and one for all’

**RELATIONAL**
Concerned with feelings, morale, teamwork, development of people
- Empathetic
  Feeling for others
- Intuitive
  Trusting your ‘gut’ instinct
- Storytelling
  Using stories to inspire
- Networking
  Building connections and ‘bridges’

Adapted from the following sources:

Name: Date:
Please answer the following question.

What important truth do very few people agree with you on?

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